

































Step 1:













Step 1:



Step 1:



Step 1:



Step 1:



Step 2: TELL THE RIGHT **STORY**













Step 2: TELL THE RIGHT **STORY**







- HOW THE MONEY HELPS
- WHO THE MONEY HELPS
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Step 3: MAKE THE RIGHT **ASK**

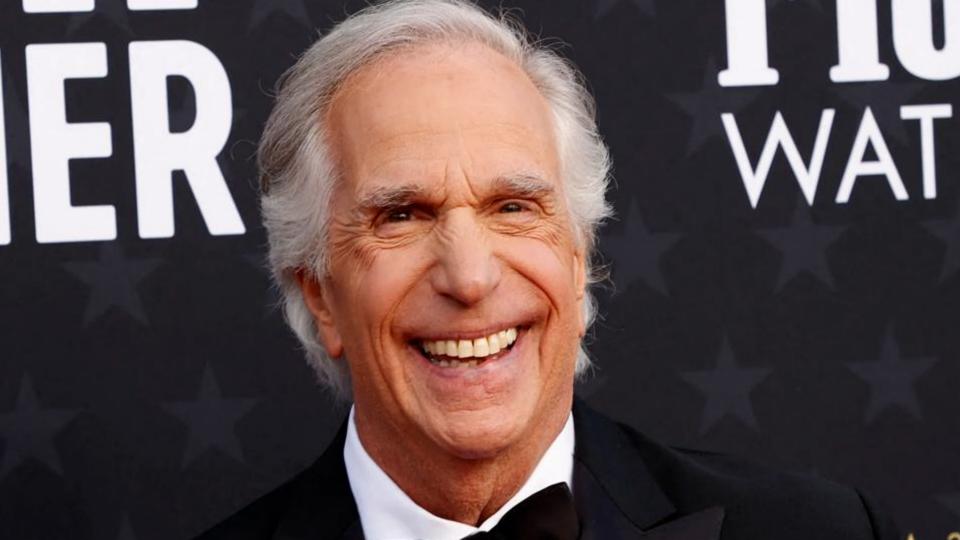




Step 3: MAKE THE RIGHT ASK









Step 3: MAKE THE RIGHT

ASK







Step 3:

MAKE THE RIGHT **ASK**



Step 4:
BUILD THE
RIGHT
RELATIONSHIP



Step 4:
BUILD THE
RIGHT
RELATIONSHIP





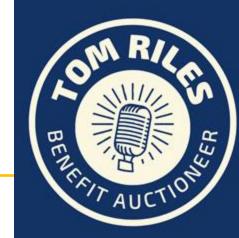








Thank you!





tomriles.com tom@tomriles.com



@tommyriles



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