

#### **WELCOME TO THE**

### **Raise Awards Ceremony**



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2018

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Raise

Susan Bowers

Fundraiser of the Yeal 2018 Raise

Boys & Girls Club of Noblesville

toryteller of the Ye

Raise 2018 Susan G. Kome Austin

Innovative Nonprofit of the Year

RAISE AWARDS



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RAISE AWARDS

**STORYTELLER** OF THE YEAR







**STORYTELLER** OF THE YEAR



## Community Living, Inc.

People with disabilities achieving their highest potential



### **INNOVATIVE NONPROFIT** OF THE YEAR





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### FIRE ALWAYS WINS

JASON BARNABY

Changing the world one fiery heart at a time

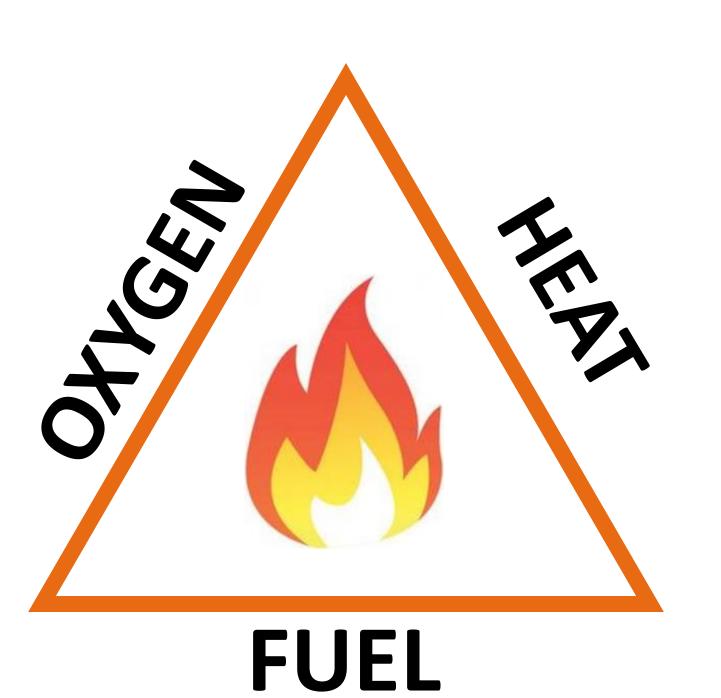
## FIREEZ STARTERSO

#ignitehope #torchfear









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## Do you have a magnificent vision?



If you're a leader, whose permission are you waiting for to lead? Changing the world one fiery heart at a time

## FIREEZ STARTERSO

#ignitehope #torchfear

# indiana university dance marathon

### 32 years running \$46+ million raised





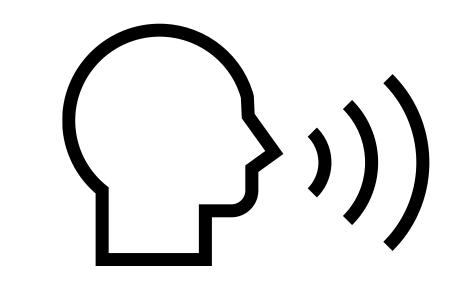




### Self

### Talk

### Matters



According to the National Science Foundation, an average person has about 12,000 to 60,000 thoughts per day.

Of those, **80%** are negative and 95% are repetitive thoughts.







Fire Starters Inc. #firealwayswins

#### WHATIFABOUTS

Those pesky fears that relentlessly work to keep us stuck and afraid. Synonyms: ANTS (automatic negative thoughts); head trash; limiting beliefs

THINKS YOU CAN CONTROL THINGS THAT MATTER WHAT YOU SHOULD FOLLS ON

### Spark Your Mind

- What is ONE thing you are going to focus on that YOU have the POWER to change?
- What is ONE thing that you are going to STOP focusing on that you have NO POWER to change?



# The thinking that got us to where we are is not the thinking that will get us to where we want to be.

Albert Einstein

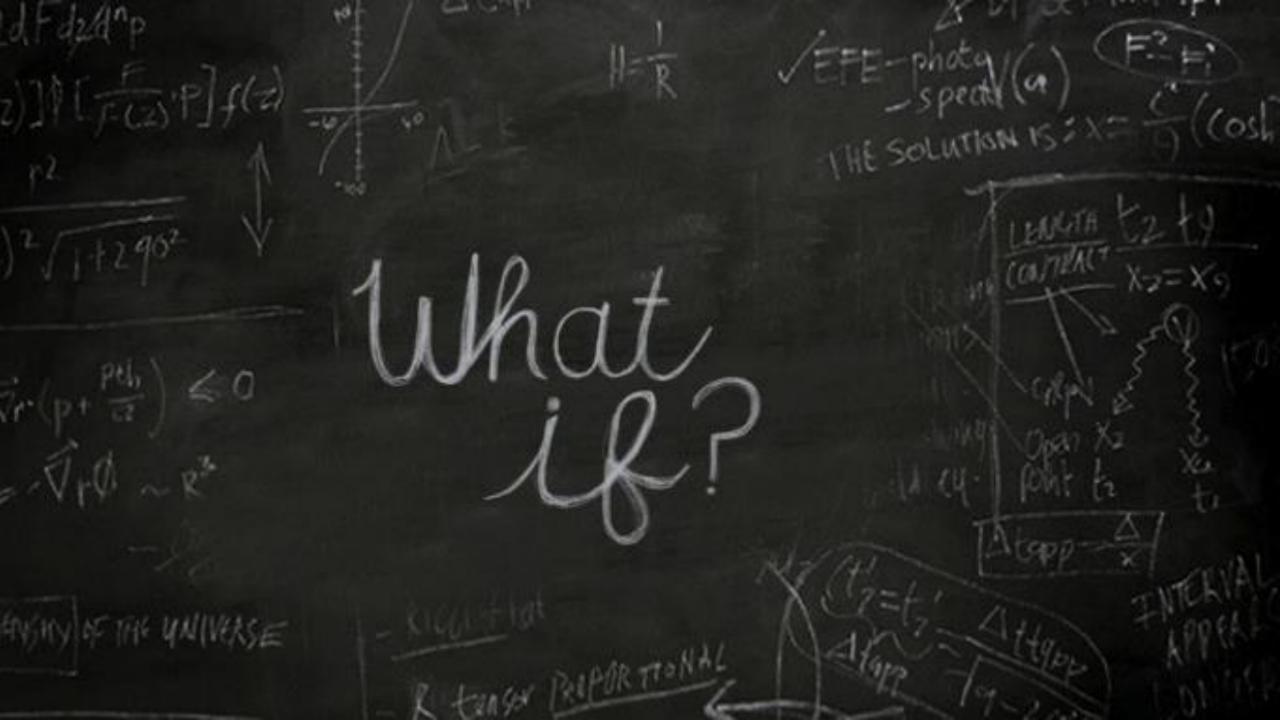
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everything you want is on the other side of fear

JACK CANFIELD







### **Spark Your Mind**

- What is one "so what/what if" you could ask yourself that would impact your fundraising in a significant way?
- What is one "what if" you could ask your donors or board members that would impact your fundraising in a significant way?

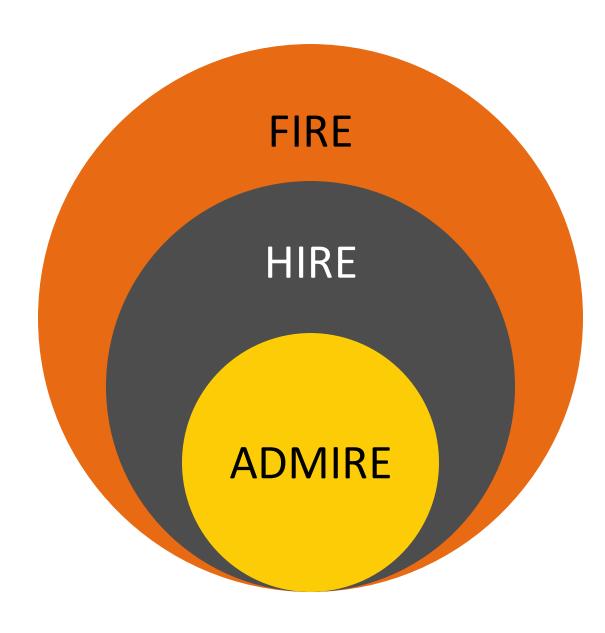


"You are the average of the FIVE people you spend the most time with."



#PowerOfTheTribe

~JIM ROHN



# Tribal Inventory 3 Stages

#### ADMIRE

- WHO'S IN YOUR MIDNIGHT TRIBE?
- Tell them!
- Give context...

#### HIRE

- WHERE ARE YOUR GAPS?
- Look around!
- Ask...

#### FIRE

- HOW?
- Easy if you do the first two stages well!
- Sometimes as simple as a reshuffle...

# Let's Connect TOGETHER WE CAN change the world one fiery heart at a time!







#### **Instagram** @firestartersinc







# www.firestarterstribe.com jason@firestarterstribe.com





· Google



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### THANK YOU!

TOGETHER WE CAN change the world one fiery heart at a time!







#### **Instagram** @firestartersinc





# www.firestarterstribe.com jason@firestarterstribe.com



### FIRE ALWAYS WINS

JASON BARNABY





### NONPROFIT SURVEY

# Your Feedback Is Important To Us

RESPOND IN THE RAISE APP BY 9/13 RECEIVE A STARBUCKS GIFT CARD











# Go Forth Fundraisers

Panel

REGGIE RIVERS SHANNA ADAMIC KELLY VELASQUEZ-HAGUE

### Welcome!



Kelly Velasquez-Hague

VP of Marketing OneCause



Shanna Adamic VP of Marketing OneCause



Reggie Rivers President The Gala Team





# Go Forth Fundraisers

Panel

REGGIE RIVERS SHANNA ADAMIC KELLY VELASQUEZ-HAGUE





### september 11-12 Nashville, TN

<u>@</u>



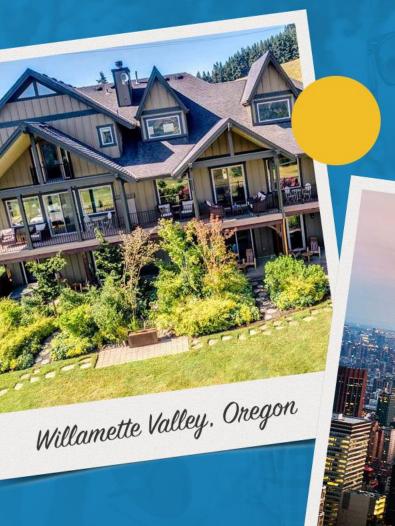


Raffle Time

Donated by

winspire

Visit the sponsor booths to earn Raise Dough, which can be used to win raffle prizes like these travel packages.





# THANK YOU, #FEARLESSFUNDRAISERS

