#### POWER OF THE PLATFORM:

## HOW INNOVATION MAKES FUNDRAISING EASIER



Nonprofits Supported



Fundraisin Campaigns Supporters Reached Annually

#### **OUR MISSION**

We <u>help</u> our customers connect with **more supporters** and **raise more** money by providing the best value in fundraising software & support *so they can focus on advancing their mission*.



#### Webinar Series

POWER OF THE PLATFORM

1. Events Reimagined

On demand at onecause.com

- 2. New Strategies to Reimagine Giving On demand at onecause.com
- 3. Delighting Your Donors On demand at onecause.com





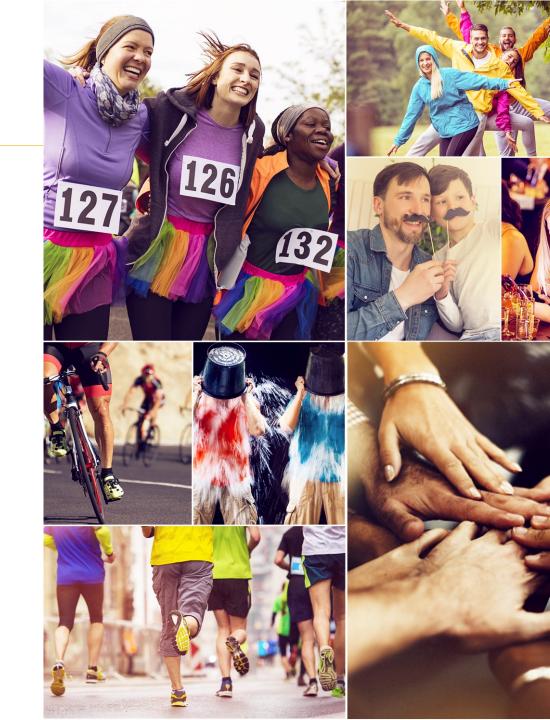
## Engage with Us!

#### 1. During the Webinar

- a. Submit questions in Q & A panel
- b. Engage with each other in Chat
- c. Share thoughts with friends on social

#### 2. After the Webinar

- a. On-demand at <u>www.onecause.com</u>
- b. Wrap-up email with Webinar recording
- c. Exclusive content
- 3. Survey: drive future Webinar content





#### The OneCause Fundraising Platform

#### YOUR HOSTS



**Dawn Lego** Director, Brand Engagement & Channel Marketing OneCause



Joe Duca VP. Product Strategy OneCause



**Emily Newberry** VP, National Accounts OneCause

### Agenda



#### 1. ICYMI

#### 2. How Innovation Make Fundraising Easier

- 1. Event Planning & Management
- 2. Analytics & Insights
- 3. Year-round Value





## IN CASE YOU MISSED IT



bit.ly/3VWblCB



### ICYMI

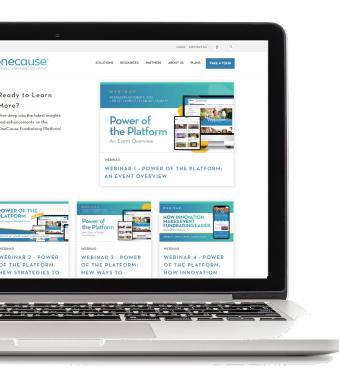


onecause.com/webinars



- Why Platform?
- Fundraising challenges
- Market research
- Event walkthrough

### ICYMI



onecause.com/webinars

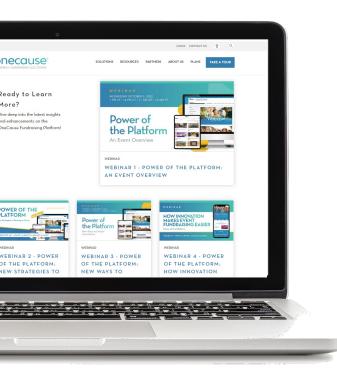


- Why Platform?
- Fundraising challenges
- Market research
- Event walkthrough



- Why reimagine giving?
- Donor diversity
- Donor motivations
- Consumer-mindedness
- Giving strategies
- Appeal walkthrough

### ICYMI



onecause.com/webinars



- Why Platform?
- Fundraising challenges
- Market research
- Event walkthrough



#### WEBINAR

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WEBINAR 2 - POWER OF THE PLATFORM: NEW STRATEGIES TO REIMAGINE GIVING

Why reimagine giving?

Consumer-mindedness

Donor diversity

Donor motivations

Giving strategies

Appeal walkthrough



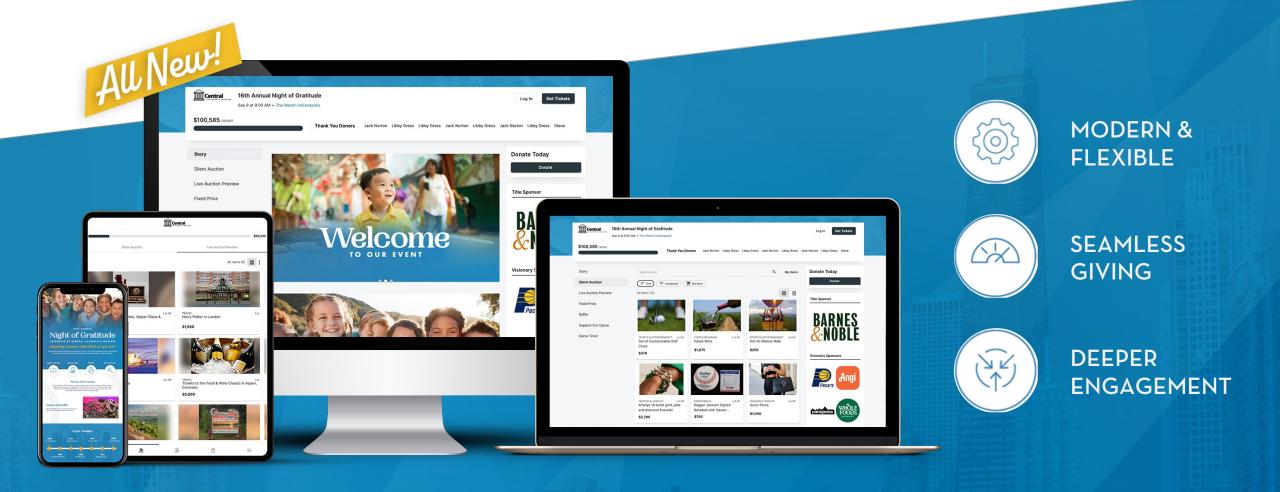
Donor experience

DELIGHT YOUR

DONORS

- Pre-event engagement
- During the event
- Event wrap-up
- Multiple donor personas

#### ONECAUSE FUNDRAISING PLATFORM



#### POWER OF THE PLATFORM:

## HOW INNOVATION MAKES FUNDRAISING EASIER

#### Our cast



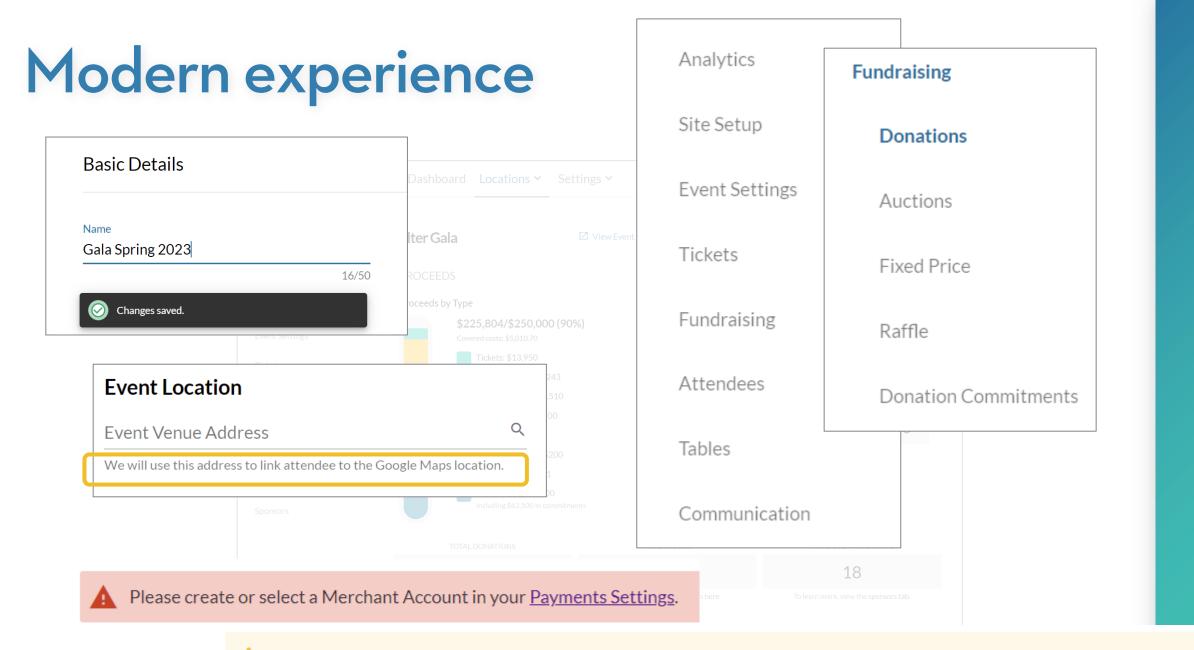
How Innovation Makes Fundraising Easier

# EVENT PLANNING & MANAGEMENT



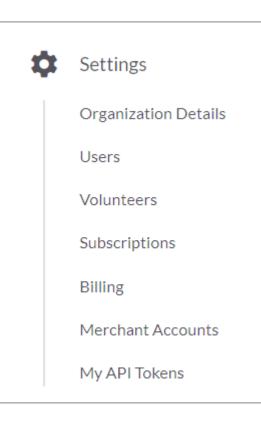
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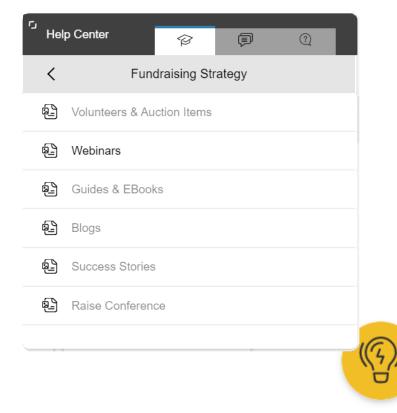


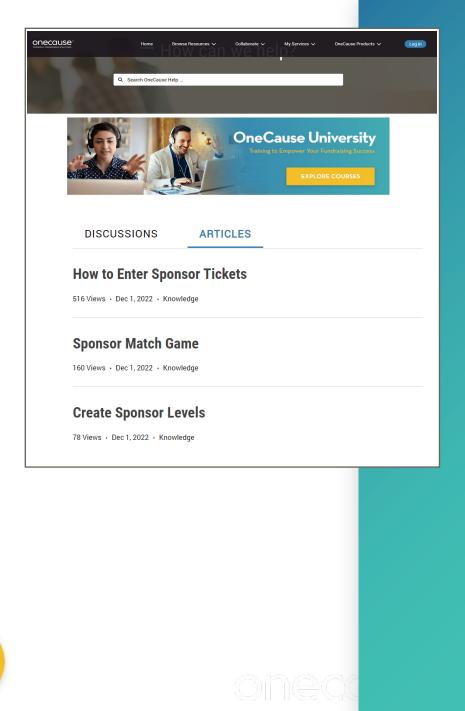


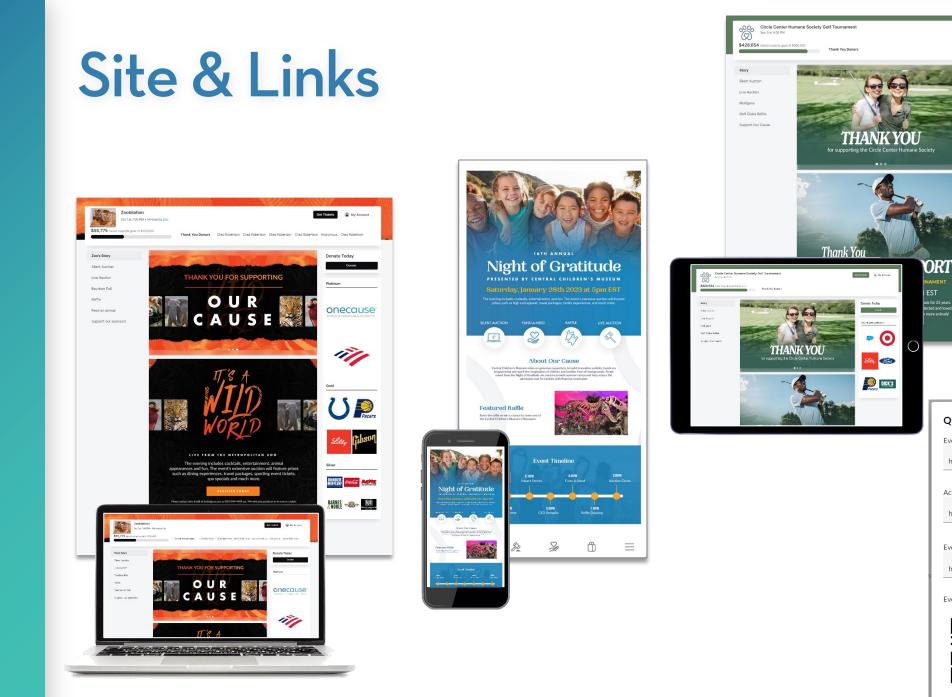
onecause

You have 14 carts with pending transactions totaling \$71,855. Click here to view and process cart payments.









Quick Links

Event URL

https://dev.onecau.se/\_394be1

Copy URL

Active Slides

https://dev.onecau.se/\_474581

Event Day Tools

Claunch Admin URL

https://dev.onecau.se/\_394bf1

Event Day Volunteer URL

https://dev.onecau.se/\_394bf1



Get Tickets (a) My Account

Donate Today

Thank you sponsors!

Donate

- ()

Lilly Ford

Pecers DICK'S

### **Event Types & Flexibility**



onecause

online auctions

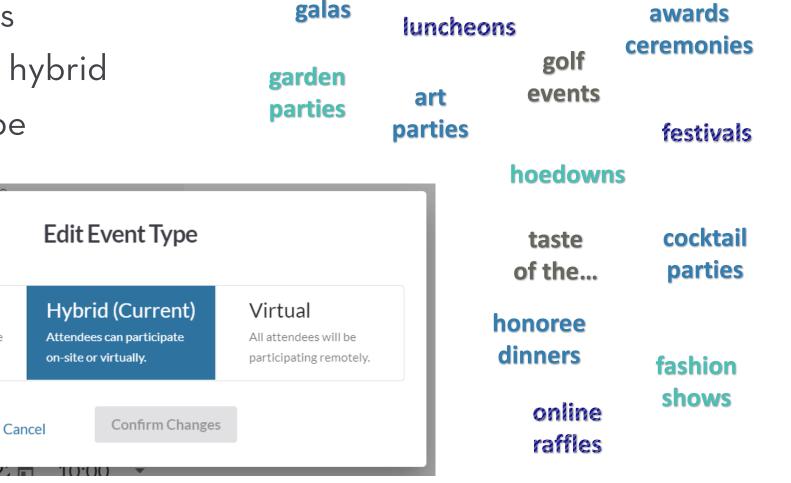
- 1. All kinds of events
- 2. In-person, virtual, hybrid

In Person

on-site venue.

All attendees will be at the

3. Change event type



### Tickets & Ticket Manager

- 1. Ticket types that drive experience
- 2. Custom questions
- 3. Promo codes

icket T	ypes				Create Ticke	туре
Ac	tive	Name	Price	Value	Sold	
ţ		Early Bird	\$90	\$0	12	:
ţ _	' Active	VIP	\$500	\$75	10	:
ţ v	' Active	Dinner	\$100	\$50	10	:
ţ 🔽	' Active	Family of 4	\$1,200	\$600	4	:
t V	Active	Virtual Ticket	\$0	\$0	4	:



🔘 Virtual

🔘 In Person



### **Tickets & Ticket Manager**

- 1. Ticket types that drive experience
- 2. Custom questions
- 3. Promo codes

Attendee Type

O Virtual

In Person

ICK	et Types				Create Ticke	стуре
	Active	Name	Price	Value	Sold	
t↓		Early Bird	\$90	\$0	12	:
t↓	✓ Active	VIP	\$500	\$75	10	:
t↓	✓ Active	Dinner	\$100	\$50	10	:
†↓	✓ Active	Family of 4	\$1,200	\$600	4	:
† <sub>1</sub>	✓ Active	Virtual Ticket	\$0	\$0	4	:

	Active	Promo Code	Ticket Types	Promo Amount	Usage	
	✓ Active	DogLover	Dinner, Family of 4	10%	0	
	✓ Active	CatLover	Dinner, Family of 4	10%	0	
cke	t Options				Create Ticket Option	
icke	t Options	Ticket Typ	es	# Answered	Create Ticket Option	
icke	-		es «, VIP Early Bird, Ticket	# Answered 14	Create Ticket Option	

Open Response	Multiple Choice	Checkboxes		
Ticket Option Prompt				
Dinner option		13/60		
O Chicken			×	()
O Vegan			×	
O Vegetarian			×	<b>(</b> )
+ Add Option				

#### **Ticket Add Ons**

#### Engage attendees early & raise proceeds

Check	in		
🖉 Items		2 Assign Paddles	3 Succes
Items t	to Handout (C	Optional)	
Libby Gre	ss		
Items			
<b>Z</b>	1x Drink Brace Add On	elet	\$100
	add-on		\$20

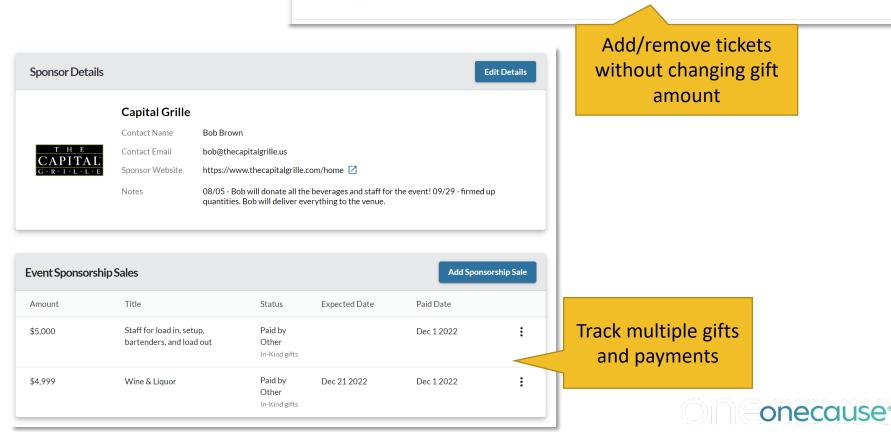
Get Tickets	×
Total 1 Item	\$34.92 ∨
Add Ons	
	Beer Schwing Lanyard® _ 0 + \$5.00 Sales End Sep. 19, 2022 Go hands-free at the fest and Schwing-on! The best way to carry your sampling glass and to hang your pretzels and swag.
	Dom Perignon Vintage with Gift Box 2012 \$299.00 Sales End Sep. 19, 2022 Dom Pierre Pérignon was appointed "cellarer", or administrat
	Valpo Brewfest 2022 T-Shirt (Unisex) \$20.00 Sales End Sep. 19, 2022 Purchase today and pick-up on the day of the fest at the
< Back	Next

oneca

Se

### **Sponsors: Sales**

- 1. Sponsorship Payments
- 2. In-Kind Items
- 3. Tickets



Sponsorship Sales

\$15,000

\$5,000

\$11,234

**Tickets** Comped

10

8

11

**Event Sponsors** 

Logo

Aaron & Belinda

Johnson

BEST

Name

ABC Inc

Best Buy

Aaron Johnson

=+ Add Sponsor

:

:

:

Logo Level

Gold Sponsors

Media Sponsors

In-Kind Sponsors

#### Sponsors: Sales

#### Add Sponsorshi

Conta

Sponsorship Sale Title	Sponso	rship	Sale	Title
------------------------	--------	-------	------	-------

Gold Sponsorship		
Amount		Valu
\$ 10000		\$ 10
Expected Date		
12/8/2022	Ē	
External ID		
Invoice #22-15846		
Cancel		 Sa

#### **Comp Tickets**

#### **Select Tickets**

Please monitor your remaining ticket quantities.

Virtual Ticket	\$0.00	Х	0
Family of 4 4 Tickets	\$0.00	Х	0
Dinner	\$0.00	Х	0
VIP	\$0.00	Х	0

#### Manage Tickets

 First Name
 Last Name

 Bob
 Brown

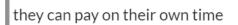
 Email
 bobbrown@kroger.net

We'll send this email address a link to manage their tickets.

C	ANCEL	COMP TICKETS	

#### ct Payment

ike to collect payment?



now using credit card, check, or other



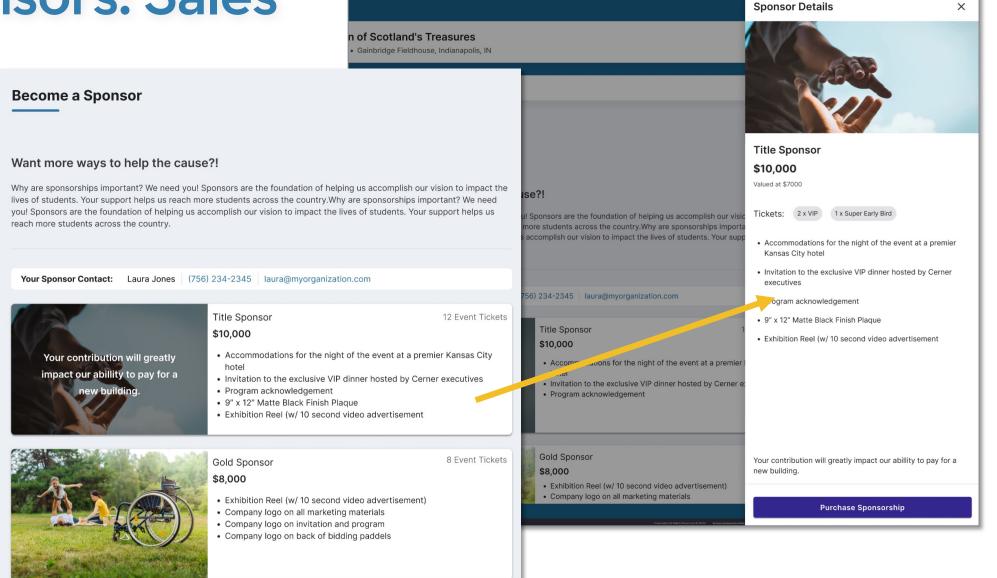
\$0.00



>

>

### **Sponsors: Sales**

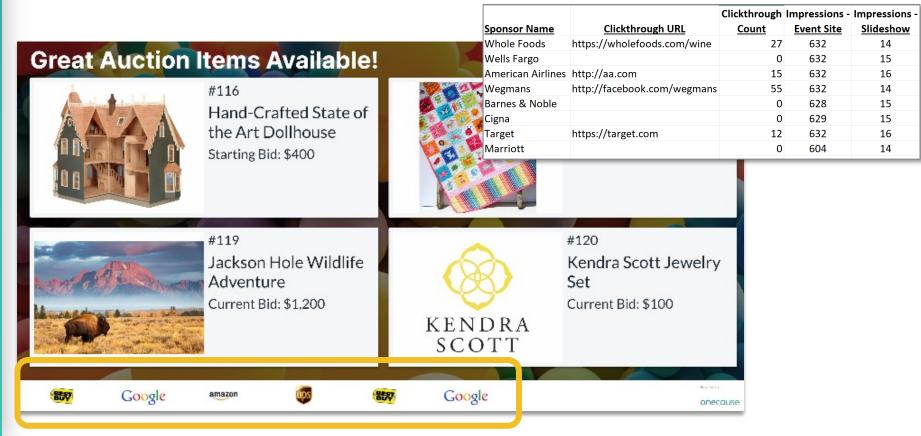




×

### Sponsors: Logo strategy & ROI

- 1. Logos display on site, slides, and game
- 2. Clickthrough URLs



Title Sponsor



**Gold Sponsors** 



Aaron & Belinda Johnson

Media Sponsors



In-Kind Sponsors





### **Table Management & Competition**

- 1. Adding Tables
- 2. Seating
- 3. Grouping

					Download Rep	
			21 Seated	22 Unseated		L375 5( H) / Accounting up to 130 punts area training of the second seco
Bulk Acti	Selected 2		s	0	( <u>}</u> -	
<b>1. VIP</b> Captain:	: Andy Anderson		1/20 Tables at Capacity	3 Checked In		Autor Inny Autor Inny Like ad Vanda Ver
Select	Attendee	Ticket Type			_	er.
	👄 Joan Ross	VIP	Sent		:	
	👄 ana Ross	VIP	Claimed		:	
	c ane Smith	VIP	Sent		:	
	GD Suest of Jane Smith	VIP	Unassigned		:	
	😔 Phil Villani	VIP	Sent		:	
	GD Joe Duca Caprio	VIP	Claimed		:	
	Guest of Phil Villani	Dinner	Unassigned		:	
		3 seats still availab	le at this table.			

**Table Management** 

### **Table Management & Competition**

 $\checkmark$ 

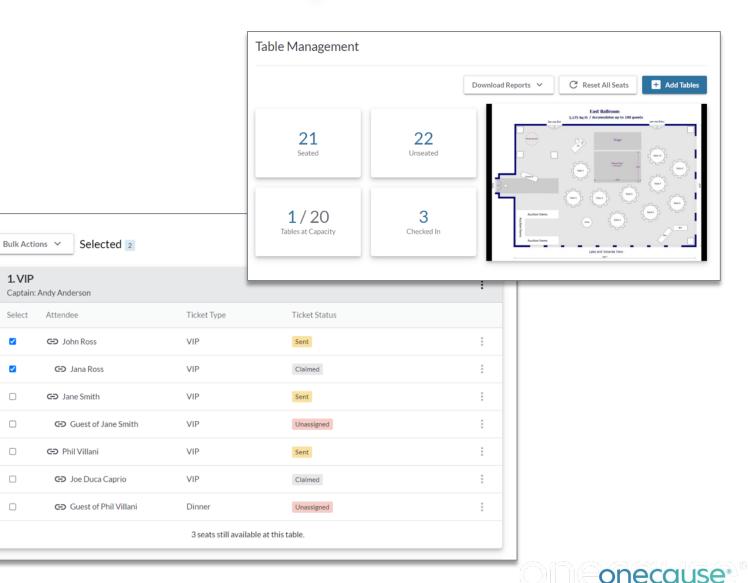
**~** 

- Adding Tables 1.
- 2. Seating
- 3. Grouping
- 4. Upsert changes

Download Reports 🗸

Download Tables and Attendees

- Download Venue Management Report
- Download Table Engagement

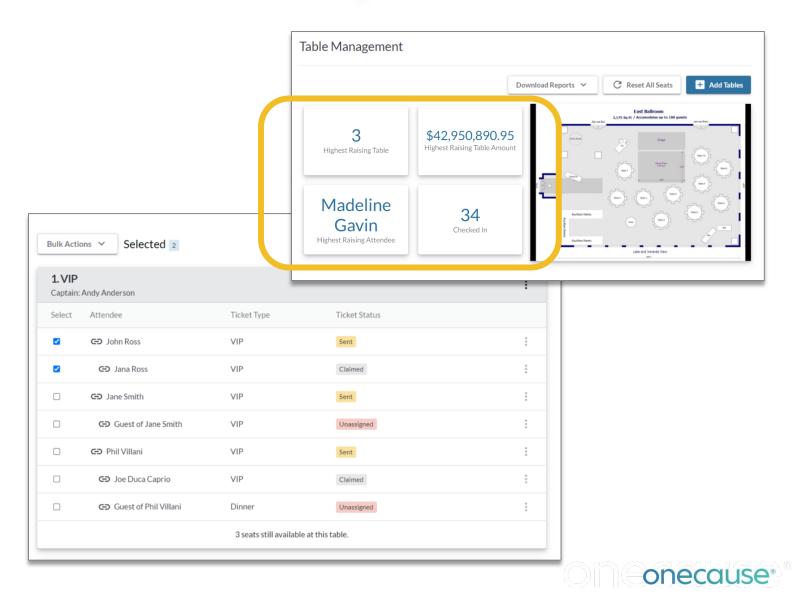


### **Table Management & Competition**

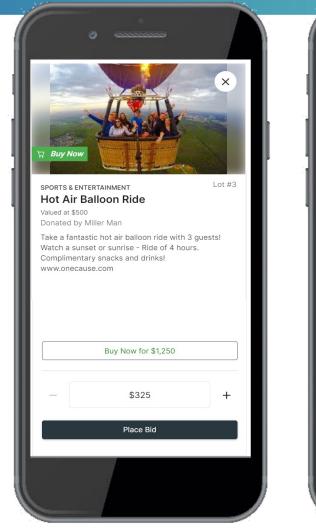
- 1. Adding Tables
- 2. Seating
- 3. Grouping
- 4. Upsert changes

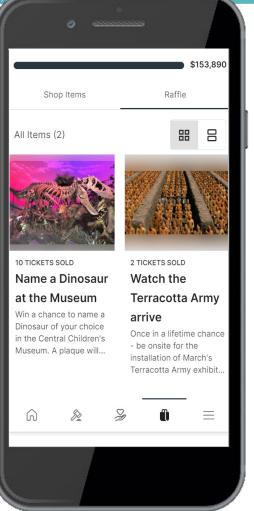
Download Reports 🗸

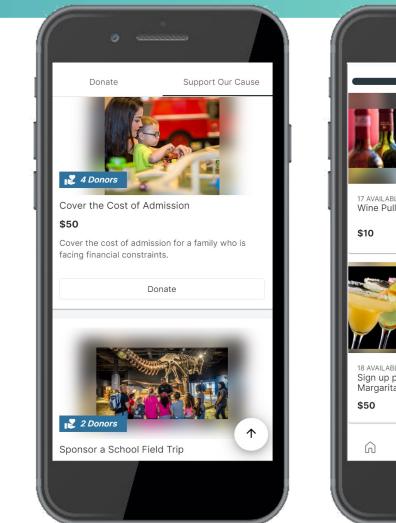
- Download Tables and Attendees
- ▲ Download Venue Management Report
- 🛃 Download Table Engagement

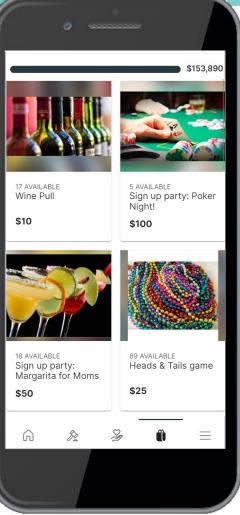


#### Engagement









### **Auctions: Creation & Lot Management**

- 1. Items donated > Lots sold
  - 1. Add Items or add Lots
  - 2. Edit on either level
- 2. Multiple Auctions (before/during/after)
- 3. Draft mode
- 4. Bidder experience

Import	Import Lots from CSV						
Select a CSV file with the lots to upload. Click here to download a CSV template. Browse No File Selected. We will default the following values if any information is left blank.							
i Amounts can b	e upda	ted for each ind	ividual lot after	creation.			
Starting Bid 50	%	Bid Increment 15	%	Buy Now 250	%		
Round to the Nearest \$			Starting Lot Nu 1002	mber			
Round to the Nearest \$			Starting Lot Nu 1002	mber			



### **Auctions: Creation & Lot Management**

- 1. Items donated
  - Add Items 1.
  - 2. Edit on eith
- 2. Multiple Aucti (before/during
- 3. Draft mode

Details

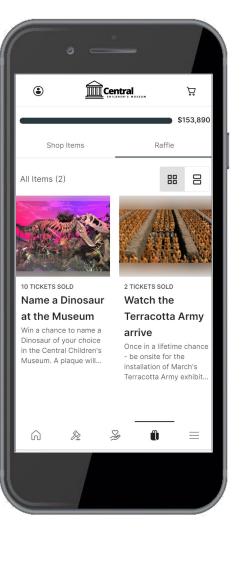
Bidder experie 4.

	Lot Photos						
ns donated > Lots sold Add Items or add Lots	Click a photo to select i	it as the Lot's primary photo. The st photo your supporters see					
Edit on either level			Att SHE	<i>"</i>			
tiple Auctions ore/during/after)							
ore/ during/ arter/			Auctions			$\equiv_+$ Create Auction	
ft mode		Live Auc	tion	Live [2 Lot:	s] 🕒 Add New Lot	:	
der experience		2022 Silent Auction		Silent [55 Lots	S] 🛨 Add New Lot	:	
		Silent Auction pre-event		Silent [33 Lot	S] + Add New Lot	:	
tails			Draft				
Lots are not visible to the supporter in a "draft" status. Change the status	s above to "ready" for the supporte	r to view.	Ready				
an are the detaile that your avects will accoud	han hidding on this ou	ation lat					
					NAVAR		

### Fixed Price & Raffle

- 1. Public or volunteer-only
- 2. Require payment
- 3. Restrict payment types

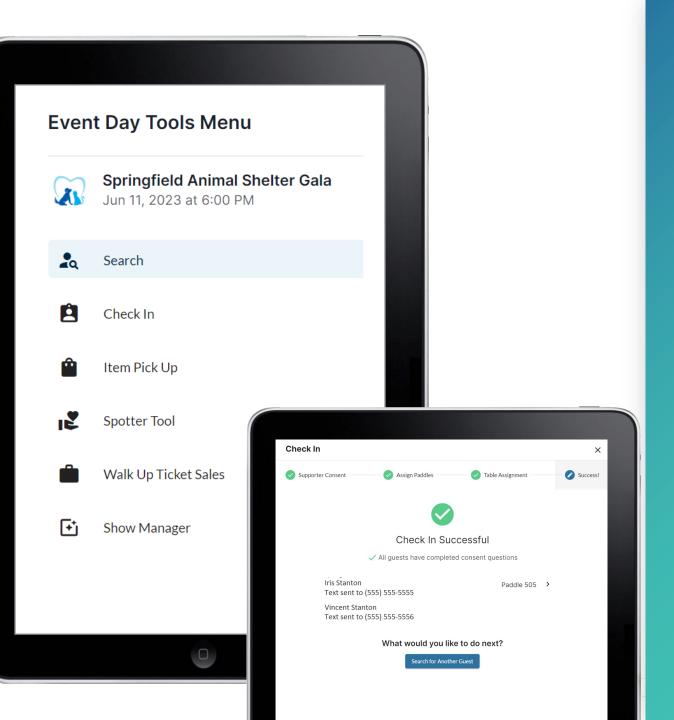
Volunteer Raffle Sales (i) What's a payment restriction?
Raffle tickets sold through an event tool can be limited to specific payment types
O My raffle does not have payment restrictions
My raffle has payment restrictions
Pay for raffle by credit card/debit cards
Pay for raffle by cash
Pay for raffle by check
Pay for raffle by other



Dave Andrews	
Fixed Price Item *	
Whiskers or Tails	•
Quantity *	
1	
Unlimited Quantity	
Total	\$25
Payment Selection	
Collect Payment Now	
Collect Payment Now     Payment Method *     Credit/Debit Card Dave Andrews's Credit Card	•
Collect Payment Now     Payment Method *     Credit/Debit Card	<ul> <li>Use Another Card</li> </ul>
Collect Payment Now Payment Method * Credit/Debit Card Dave Andrews's Credit Card	<ul> <li>Use Another Card</li> </ul>
Collect Payment Now Payment Method * Credit/Debit Card Dave Andrews's Credit Card VISA ••• 4021	<ul> <li>Use Another Card</li> </ul>

### Volunteer Tools

- 1. Tools
  - a. Check-in
  - b. Walk-up Ticket Sales
  - c. Cart & Paddle Mgmt
  - d. Sales & Payments
  - e. Item Pick-up
  - f. Donation Spotter Tool
- 2. Role permissions & security



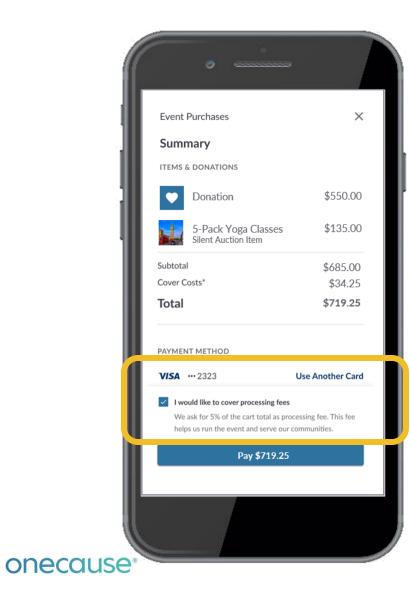
### Check-In

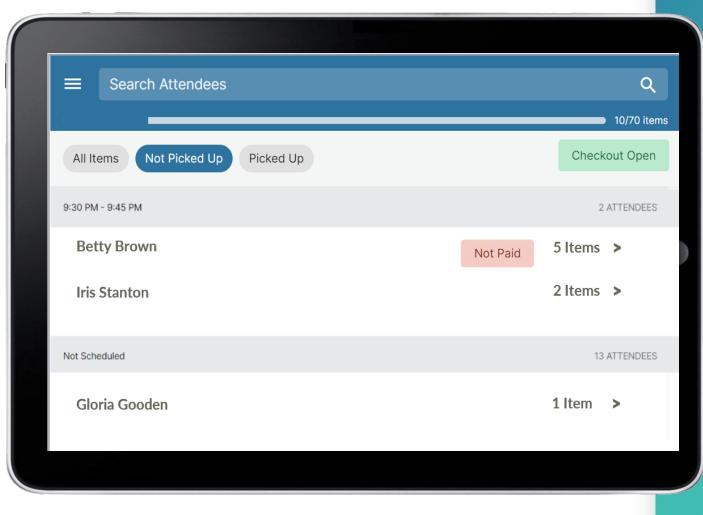
- Assign pad ٦.
- 2. Walk up Sa
- 3. Transfer Ti

4. Hand out p

ck-In					
		Ge	• Vincent Stanton		Resend Email Transfer Ticket
sign paddles		Att	chased by Iris Stanton endee Details st Name *	⊖ _ Last Name*	
alk up Sale + Assign Table		G	lora	Gooden	
ansfer Ticket		C Ph	oria@goodens.com one Number 55) 555-5557		
nd out purchases			addle Number		
≡ Search Attendees Q	Scan Passes	As	ble: 5   Johns sociated Attendees Stanton ieral Admission		উহ Remove from Shared Cart
Foursome Bob Johnson Joe Duca					
Foursome Sue Johnson Joe Duca		Scan Passe	es		
Individual Golfer Joe Duca 🌺 🖻 Joe Duca	Checked In				

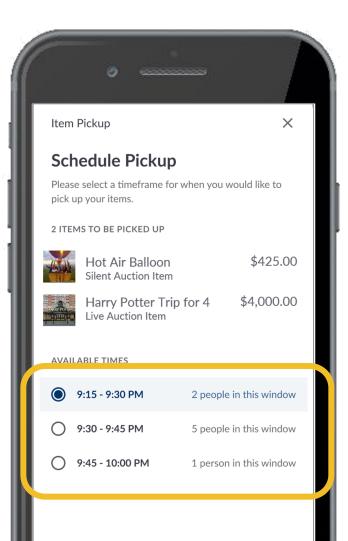
### **Check-out & Pick-Up**







### **Check-out & Pick-Up**



**Item Pick Up** X Please review the pick up options for your items below and let the organization know how you'd like to receive your items. 7-Piece Wine Bar Set \$165.00 THESE NOW HE Lot 2 ITEMS IN LOT 7-Piece Wine Bar Set x1 ( Later

Your item(s) are ready to be

picked up. Please head over to the check-out table when

you're ready.

# **Managing Payments** in Proceeds Manager

#### Q $\leftarrow$ Search Attendees, Sponsors, Table Number, or Paddle Number Andrea Anderson $\checkmark$ UNPAID ITEMS 2 Items $\checkmark$ Donation \$5,000 **Trip to London** $\checkmark$ \$10,000 Live Auction Item ENT DETAILS Run all ment Method \* cards dit/Dabit Card -**Process Cart Payments** Text Payment Link Q Use Another Card 4 Requires Attention Activity History 0% of costs totaling \$3000.00 No Payments Processed Pay \$15,000.00 Amount Unpaid Payment Method Status Sending in check next week No Card on File **H** ••• 4021 Post-event follow up Part of her annual Pledge needed

**Rick Seifert** 0 0 2 \$15.000 ricky@onecause.com Andrea Anderson 0 27 2 \$15,000 andrea@email.com **—** ••• 4021 Amelia Fleetwood 1 13 \$12,790 6 afleetwood@onecause.com

Paid

Unpaid

\$26,000

All Proceeds

\$249.371

Winning Bids

#### onecause

**Proceeds Manager** 

61 Unpaid

\$80,969

Search Name or Email

Supporter Information

#### Innovative Event Fundraising





### **Show Manager**

- 1. Videos
- 2. Donation Moment
- 3. Live Auction
- 4. Slides
- 5. Raffle
- 6. Chat

ACTIVE SLIDE

Live Chat Monitor 🖃

Live Auction

Live Auction Slide

Offline Donation \$

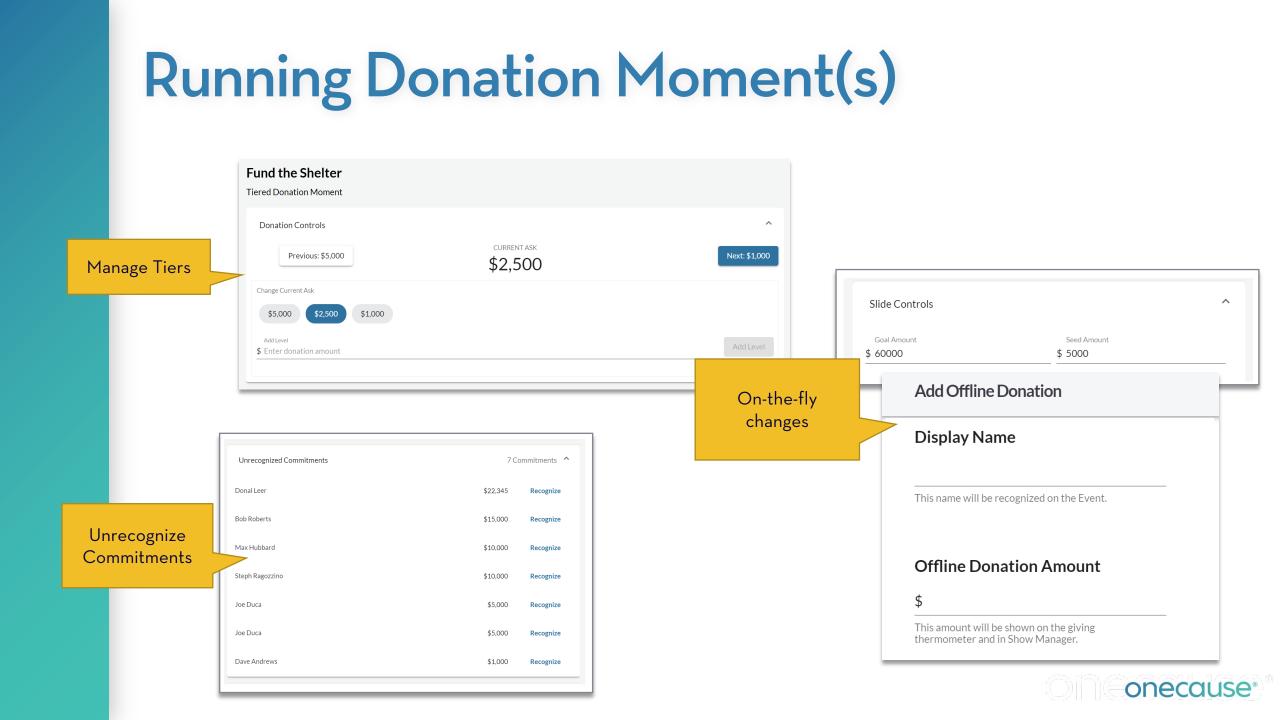
📋 Delete Sej
Save
nk

### **Donations: Moments**

- 1. Goal & levels
- 2. Open or tiered moment, Mobile or paddle
- 3. Thermometer slide (scoreboard)

≡ Spotter Tool	
#102 - Betty Brown	\$5,000
#254 - Curtis Carlson	\$5,000
#135 - Deena Davis	\$5,000
#201 - Ernestine Early	\$5,000
#145 - Frank Farmer	\$5,000
#136 - Loni Landers	\$10,000
#222 - Neil Neighbors	\$10,000

	Donation Moments			
- t/0.000	Name Thank You Donors!	Туре	Goal Amount	Donate ×
\$60,000	Andrea Anderson Betty Brown Curtis Carlson	Open Tiered	\$3,000.00 \$60,000.00	Planetarium Expansion!         0         \$1,000         \$500           DONATED \$43,500         GOAL \$100,000         GOAL         10001         Q
	Ernestine Early Frank Farmer			Current Ask     \$500       Confirm \$5000 Donation
	Tord Onec			Donate Anonymously



### **Donations: Commitments**

- 1. Enter throughout the year
- 2. Track against your goal
- 3. Recognize on-demand



Oonation Com	mitments		🛓 Download	Commitments =+ Create	e Commitment
Search Commit	ments				
All Commitment	S	Not Paid		Not Recognized	
\$90,845.00		\$78,345.00		\$83,345.00	
Recognized	Donor Name	_	Amount	Status	
	Max Hubbard		\$10,000.00	Confirmed	:
	Bob Roberts		\$15,000.00	Confirmed	:
	Joe Duca		\$5,000.00	Paid	:
	Steph Ragozzino		\$15,000.00	Unconfirmed	:
	Donal Leer		\$22,345.00	Confirmed	:
	Dave Andrews		\$1,000.00	Confirmed	:
	Steph Ragozzino		\$10,000.00	Confirmed	:
<b>S</b>	Ernie Duca		\$5,000.00	Confirmed	:
Ø	Joe Duca		\$2,500.00	Paid	:
	Joe Duca		\$5,000.00	Paid	:

#### Onecause<sup>®</sup>

### **Donations: Giving Options**

- 1. Impact levels
- 2. Targeting achievements

		Suppo	ort our shelter!		<b>≔</b> ==	
		We're pla Dog Run	new Dog Run anning to build a new for small to medium raised of \$2,500 goal	Feed a Pack for a week         \$75         Help feed a pack of 10 dogs for a week!	Image: constraint of the state of the s	(
evel =+ Crea	te Targeted Achieve	_	Donate	Donate	Donate	
Goal Quantity	Туре					
\$1,500 / \$2,500	Targeted Achievement	•				
	Impact Level	•				
	Impact Level	•				

Donat	tion Options	<b>≡</b> + Create	Impact Level =+ Cre	eate Targeted Achiever	ment
	Name	Amount	Goal Quantity	Туре	
↑Ļ	Build a new Dog Run 🔒	\$10	\$1,500 / \$2,500	Targeted Achievement	:
↑Ļ	Feed a Pack for a week	\$75		Impact Level	:
t↓	Cat Tree	\$100		Impact Level	:

## Helping Your Auctioneer: Donations

- 1. Run Tiers
- 2. Add new Tiers
- 3. Give at any level

\$500

\$500

\$1.000

 $\mathbf{h}$ 

Confide

7:37PM

7:37PM 7:37PM

4. Confidence Monitor

Donor Details
Betty Brown

**Craig Carlson** 

Deena Davis

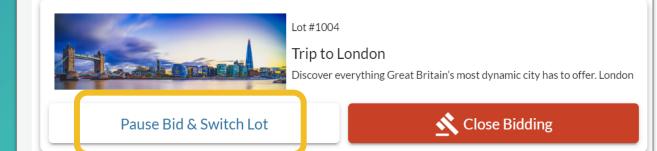
Donation Controls		^
Previous: \$1,000	current ask Custom	
Change Current Ask		
\$10,000 \$5,000 \$2,500	\$1,000 Custom	
Add Level \$ Enter donation amount		Add Level
·		
Slide Controls		
Goal Amount	\$60,000	Thank You Donors!
\$ 50000		Andrea Anderson
	\$43,500	Betty Brown
		Curtis Carlson
		Deena Davis
_		Decha Davis
		Ernestine Early

## Helping Your Auctioneer: Live Auction

#### **Live Auction**

Live Auction

Auction Controls



#### Lot #102 Value \$5,000 Trip to London

Kroger

Discover everything Great Britain's most dynamic city has to offer. It has a history that stretches back 2,000 years, and a culture as rooted in the local pub as it is in world-class museums.

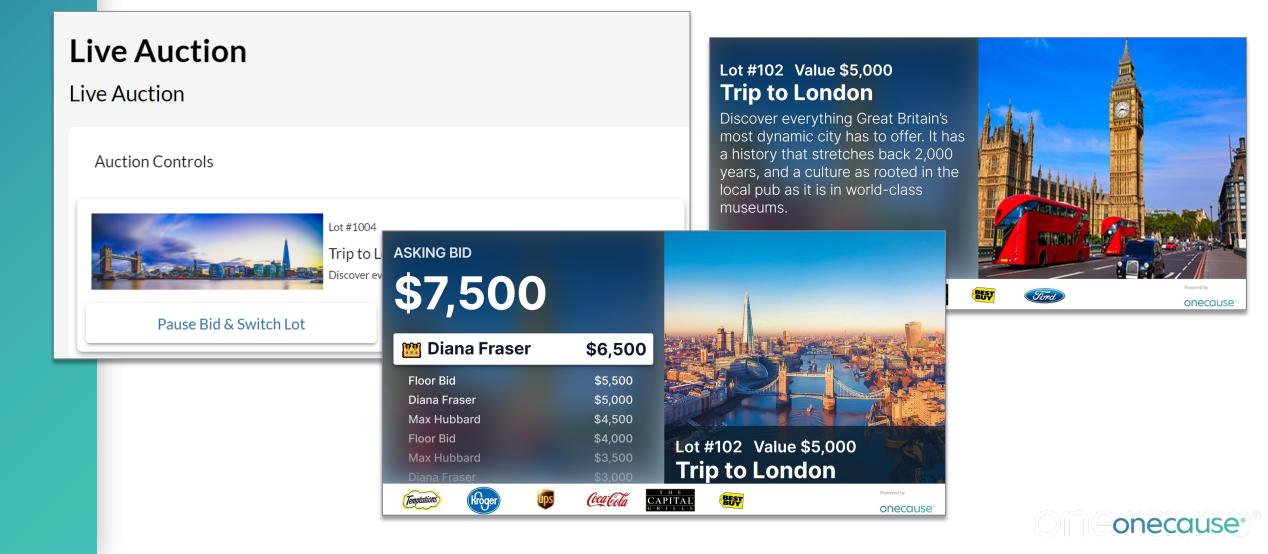
Coca:Cola

CAPITAL





### Helping Your Auctioneer: Live Auction



How Innovation Makes Fundraising Easier

# ANALYTICS & INSIGHTS



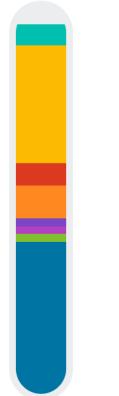
bit.ly/3VWblCB



### **Event analytics**

#### Event Analytics

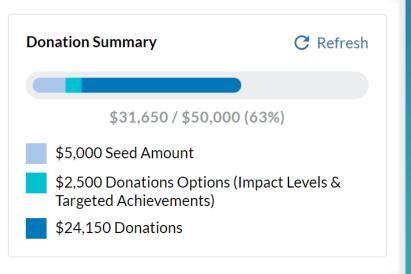
#### Proceeds by Type



onecause

#### \$225,855/\$250,000 (90%) Covered costs: \$1,539.25 Tickets: \$13,650 Sponsorships: \$76,354 Silent Auction: \$14,510 Live Auction: \$21,500 Raffles: \$1,250 Fixed Price Items: \$90 Misc. Charges: \$1 Donations: \$98,500 Including \$53,500 in commitments

#### **Donation Moment**



#### Comprehensive Exports

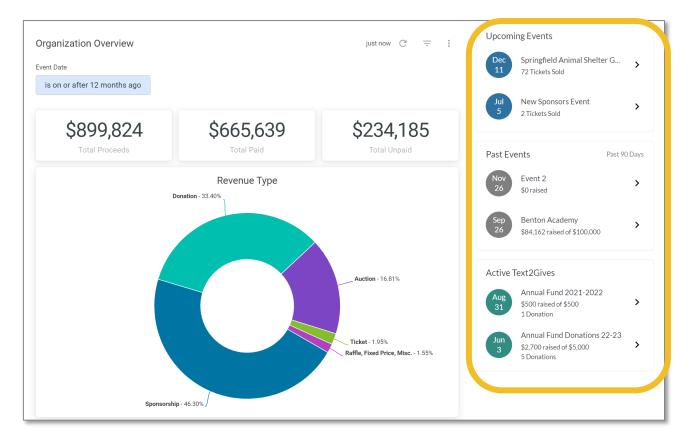
#### **Download Reports**

0	Registrations	Donations	Raffle Ticket Purchases
0	Live Auction Bids	Silent Auction Bids	Tickets
0	Sponsorships	Fixed Price Purchases	Proceeds
•	Sponsor Impressions	Spotter Tool	Commitments

### The Executive Director View



#### Org-level dashboard + filter + export



Event Date 🗸	Event	Guests	% to Goal	Goal	Total Proceeds
2022-12-11	Springfield Animal Shelter Gala	80	76%	\$250,000	\$218,304
2022-12-11	Event 2 ···	0	Ø	\$230,000	\$218,304
2022-09-26	Benton Academy	14	38%	\$100,000	\$84,162
2022-09-20	New Sponsors Event	2	106%	\$100,000	\$52,905
2022-07-03	A Night in	100	60%	\$600,000	\$52,905
2022-03-30	Ambassador Fundraising	6		\$000,000	
2022-03-29	Event	2	Ø	\$0	\$7,203
2022-03-04	Event	1	Ø	\$0	\$71 \$0
	c	upporter Activ	vity		
	1		vity		
250					
200					
200					
150					
150					
150 Octivity					



# Helping your Finance Team

\$899,824

**Total Proceeds** 

- Unpaid 1.
- 2. Payments
- 3.

**Recurring Do** 

Amount

\$100.00

\$5.00

\$1.000.00

\$10.00

\$10.00

\$100.00

4.

Refunds			Payments					Download	
				Amount	Status	Payer Name	Method	Transaction ID	Time
Recurrin	ng Donati	on M	gmt	\$10.40	✓ Approved	Jennifer Brown	<b>VISA</b> ••• 4021	11152260	Aug 1, 4:20 AM
	•		•	\$10.40	✓ Approved	Ben Storm	<b>VISA •••</b> 4021	11152256	Aug 1, 4:20 AM
				\$104.00	✓ Approved	Ben Storm	<b>VISA •••</b> 4021	11152255	Aug 1, 4:20 AM
				\$10.40	✓ Approved	Johnny Drummond	<b>VISA •••</b> 4021	11152254	Aug 1, 4:20 AM
Demetione						Sue Grimm	<b>VISA</b> •••• 4021	11149556	Jul 30, 9:00 AM
Donations						Carl Carlson	<b>VISA •••</b> 4021	11145498	Jul 27, 5:31 PM
Donor Name	Schedule	Status	Source		Start Date	Joe Duca	<b>VISA •••</b> 4021	11145493	Jul 27, 5:27 PM
Betty Brown	Monthly	Active	Golf Tournament 2022		Jul 26 2022, 9:05 AM	Andy Anderson	<b>VISA</b> ••• 4021	11143396	Jul 26, 9:05 AM
Curtis Carlson	Weekly	Active	2022 Annual Gala		Mar 2 2022, 4:27 PM	Max Hubbard	<b>VISA</b> •••• 4021	11142664	Jul 25, 9:30 PM
Andrea Anderson	Annually	Active	2022 Annual Gala		Mar 1 2022, 1:59 PM	Betty Jones	<b>VISA</b> ••• 4021	11142659	Jul 25, 9:26 PM
Deena Davis	Monthly	Canceled	2022 Annual Gala		Mar 1 2022, 1:58 PM				< >
Joe Duca	Monthly	Active	2022 Annual Gala		Mar 1 2022, 1:58 PM				_
Frank Farmer	Monthly	Active	2022 Annual Gala		Mar 1 2022, 1:58 PM				

\$665,639

Total Paid

\$234,185

Total Unpaid



### Funds & Event Tags

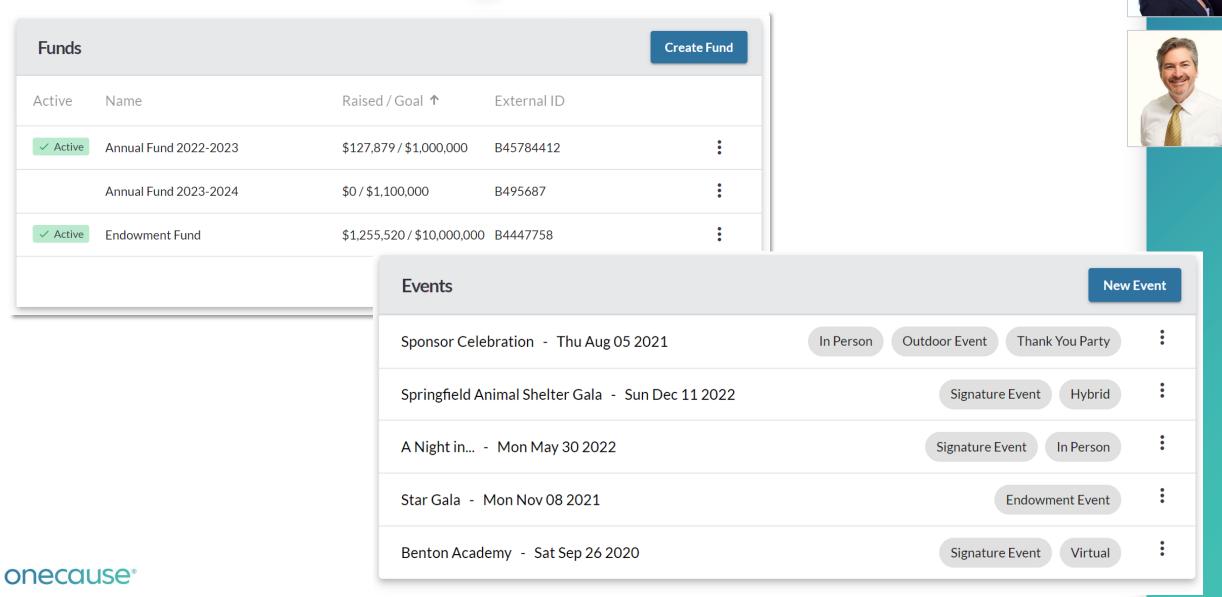
Funds					Cre	eate Fu	Ind
Active	Name	Raised / Goal 🕇	External ID				
✓ Active	Annual Fund 2022-2023	\$127,879/\$1,000,000	B45784412				•
	Annual Fund 2023-2024	\$0/\$1,100,000	B495687				:
✓ Active	Endowment Fund	\$1,255,520 / \$10,000,000	B4447758				•
			1 - 3 of 3	<	<	>	>







### Funds & Event Tags



# Helping Your Data Team

- 1. API
- 2. Zapier
- 3. Org-level exports that cross events and donation pages

#### ORG-LEVEL EXPORTS (SAMPLE)

- Supporters' Activity
- Supporters' Proceeds
- Companies' Activity
- Companies' Proceeds
- All Purchases
- All Donations
- All Payments
- All Unpaid
- Revenue by Type

Supporters					⊞	Reports
Search Name/Email				Schedule Message	<b>±</b>	Supporter Giving Summary
First Name ↑	Last Name	Email	Phone	Total Giving	*	All Proceeds
А	S	asong@onecause.co	m	\$50.00	*	Supporter Event Activities
Aaron	Jones	Aaron@capriogroup	.com	\$0.00		
Aaron	Johnson	aaronjohnson@capri	ogroup.com	\$5,010.00		

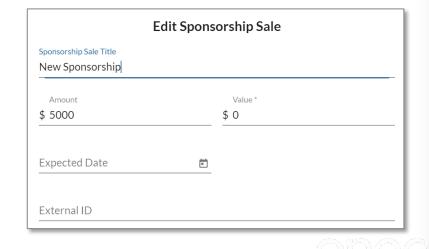


# Helping Your Data & Finance Teams

#### External ID Fields

- 1. Org-level
  - a. Companies
  - b. Funds
- 2. Event-level
- 3. Finance Invoices
  - a. Each Sponsorship Sale
  - b. Each Donation Commitment

Commitment Details			
	Amount		
\$	1,000.00		
To re	move or refund, go to Proceeds Manager.		
Notes			
Expected Date			
Exte	ernal ID		







How Innovation Makes Fundraising Easier

# YEAR-ROUND VALUE



bit.ly/3VWblCB



## Messaging

- 1. Not limited to event
- 2. Send any message, any link
- 3. Scheduled or on demand

You have been outbid on Game of Thrones Journey. Win it back: https://d.oc.se/\_uhv92

Erin Schwab is performing tonight to support the Springfield Animal Shelter! <u>https://www.facebook.com/er</u> <u>in.schwab.961</u>

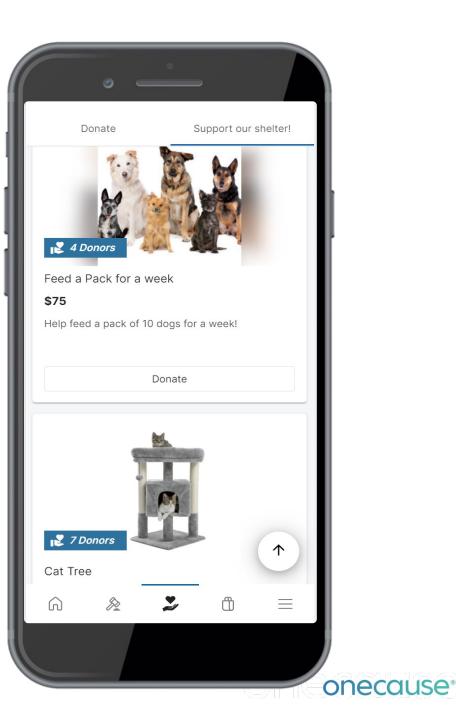
Watch Channel 4 news tonight for an interview with Executive Director Evelyn Diercks!

Golfapalooza'23 Tickets onsale now: <u>https://d.oc.se/\_yir74</u>

## Keywords

- 1. Branded term
- 2. Direct to event or donation form





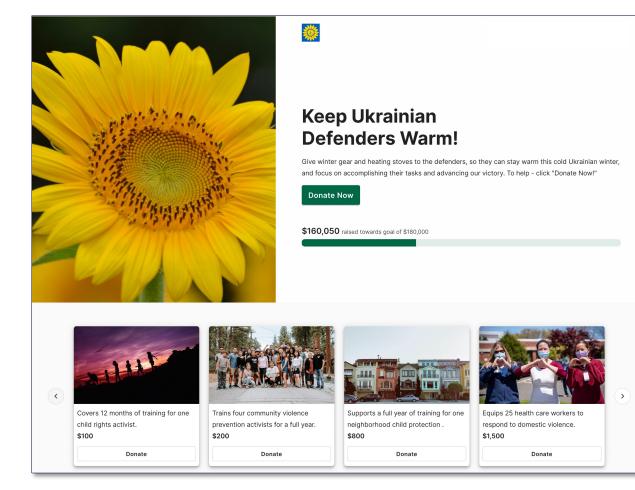
### **Donation Pages**





Give winter gear and heating stoves to the defenders, so they can stay warm this cold Ukrainian winter, and focus on accomplishing their tasks and advancing our victory. To help - click "Donate for Heat!"

quency One Time		Monthly	
ant to give			
\$2,000		\$1,000	
\$500	\$200	\$100	
\$50	\$25	\$10	



Onecause<sup>®</sup>

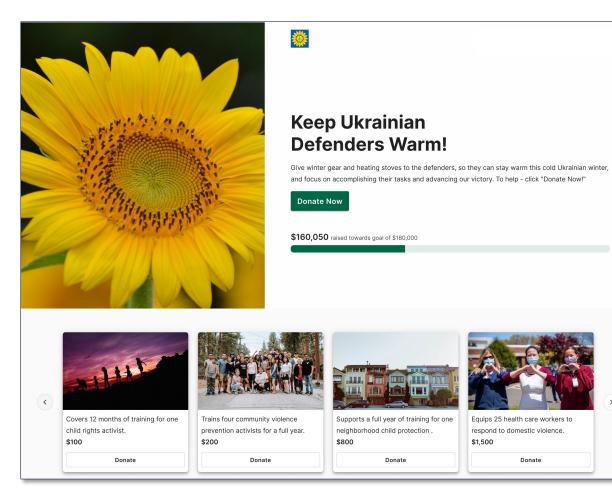
### **Donation Pages**



#### Keep Ukrainian Defenders Warm!

Give winter gear and heating stoves to the defenders, so they can stay warm this cold Ukrainian winter, and focus on accomplishing their tasks and advancing our victory. To help - click "Donate for Heat!"

Donation		,	
requency			
One Time		Monthly	
want to give			
\$2,000		\$1,000	
\$2,000 \$500	\$200	\$1,000	



year-round donations

recurring donations giving days

awareness campaigns

booster clubs

#### ONECAUSE FUNDRAISING PLATFORM



#### bit.ly/3VWblCB

